

Judge Donald "DJ" Cannava
(O) 305 349-5756

Professional Experience

11th JUDICIAL CIRCUIT
COUNTY COURT JUDGE
State of Florida

December 2011 to Present

- Currently serving as Associate Administrative Judge of Miami Dade County Domestic Violence Division presiding over bond hearings, arraignments, soundings, motions, probation violation hearings, judicial review calendars, bench trials and jury trials
- Cross-designated as Circuit Court Judge for purposes of conducting hearings on Petitions for Civil Injunctions
- Responsible for judicial training of Domestic Violence Judges
- Presiding over Domestic Violence Drug Court 2011-2015, 2017-Present
- Previously presided over all criminal and civil matters at the Miami Beach Courthouse from 2015-2017

DEPARTMENT OF CHILDREN AND FAMILIES/CHILDREN'S LEGAL SERVICES March 2008 to December 2011
DEPUTY STATEWIDE DIRECTOR AND REGIONAL DIRECTOR
State of Florida

- Responsible for all CLS attorneys and support staff handling Chapter 39 dependency matters in Monroe and Miami-Dade counties
- Conducted ongoing local and statewide training on trial advocacy, management, quality control and various Chapter 39 matters
- Handled all aspects of select high profile dependency cases
- Responsible for creating and implementing statewide policies and procedures
- Managed all aspects of CLS Southern Region budget including implementation of cost controls
- Assisted in statewide budget management including participation in allocations and cost management
- Assessed and improved statewide efficiencies and performance including hiring, recruiting, performance reviews, legal research tools, quality assurance, contract negotiation and organizational structure
- Participated in collaboration on numerous child welfare matters with community partners, case management agencies and the judiciary
- Created and implemented new hiring and recruiting protocol for CLS
- Acted as CLS representative for contract negotiations with Lead Agencies and numerous vendors
- Developed expertise in areas of psychotropic medication, immigrant children in the dependency system and Chapter 744 guardianships

PASSPORT MARINE
SENIOR VICE PRESIDENT
Aventura, Florida

April 2006 to February 2008

- Negotiated numerous corporate contracts and managed outside legal counsel on company legal matters
- Conducted critical assessment of short and long term needs of all existing company infrastructure, departments and personnel
- Created and implemented company policies and procedures focusing on increasing efficiencies and reducing costs
- Managed all aspects of Human Resources Department including hiring, creating job descriptions, legal compliance, establishing 401(k) program, interviewing, goal/compensation structure, termination and discipline
- Developed and implemented new wholesale business paradigm through creating and executing formal relationships with marine manufacturers and marine dealers
- Served as interim operations executive of company wide Service Department
- Assisted in formation of Take A Kid Boating Foundation a non-profit focused on providing underprivileged children access to boating
- Worked closely with Board of Directors on business planning and workout/turnaround strategy

INKTEL DIRECT CORPORATION

August 2001 to April 2006

SENIOR VICE PRESIDENT OF CORPORATE DEVELOPMENT AND GENERAL COUNSEL

Miami Lakes, Florida

- Reviewed, negotiated and drafted extensive contract language and manage all company legal matters
- Managed outside counsel focused on risk assessment, proactive issue identification, quality and cost effectiveness
- Responsible for operational, personnel (recruiting, hiring and terminating) and fiscal duties for up to 275 employees generating increased revenue and improved quality while reducing operating expenses
- Developed and successfully implemented companywide restructure focused on streamlining management, establishing processes and procedures, created necessary redundancies and built successful teams
- Responsible for all aspects of project management for Fortune 500 clients including negotiation, implementation, launch, quality and performance
- Initiated and crafted numerous strategic partnerships resulting in increased efficiencies, revenue and quality
- Identified, pursued and closed revenue generating deals as member of executive management team
- Produced, analyzed and managed to operating budgets for individual client projects as well as company P&L
- Created and supervised execution of end-to-end marketing strategies for clients in the areas of lead generation, multimedia advertising, data management, inbound and outbound contact center, fulfillment and direct mail
- Responsible for company-wide state and federal regulatory compliance (FCC, FTC, Title VII)
- Conducted lobbying efforts with state and federal Congressional leaders on behalf of direct marketing industry

CBS SPORTSLINE.COM

February 2000 to August 2001

MANAGER OF BUSINESS DEVELOPMENT

Ft. Lauderdale, Florida

- Negotiated and executed complex, strategic revenue generating deals and drafted contract language
- Responsible for various broadband, interactive television and e-commerce strategies and initiatives in addition to general business development
- Completed due diligence and analyzed companies for acquisition opportunities
- Managed project teams including sales, production, multimedia and art departments

UNITED TALENT AGENCY

November 1996 to February 2000

TALENT AND LITERARY JUNIOR AGENT

Beverly Hills, California

- Represented actors, actresses, writers and directors in all aspects of obtaining employment
- Handled multi-million dollar contract negotiations with major studios and production companies
- Pursued and signed new clients
- Contributed to agency wide multimedia strategy
- Created and supervised implementation of company database

STATE ATTORNEY'S OFFICE

August 1993 to November 1996

ASSISTANT STATE ATTORNEY

Dade County, Miami, Florida

- Handled all aspects of over twenty five felony jury trials including Attempted First Degree Murder, Armed Burglary and Armed Robbery
- Responsible for filing charges, conducting depositions, writing legal memoranda and victim/witness preparation
- First in class of thirty-five attorneys to be promoted to Felony Trial Division

Education

FLORIDA COURT EDUCATION FACULTY TRAINING

- Received Judicial Trainer certification (2017)

NATIONAL INSTITUTE FOR TRIAL ADVOCACY

Miami, Florida

- Received NITA trainer certification (2011)

HARVARD UNIVERSITY, MIT and TUFTS UNIVERSITY

Boston, Massachusetts

- Successfully completed continuing education consortium programs: Negotiation for Executives (2002) and Executive Management (2003)

FLORIDA INTERNATIONAL UNIVERSITY SCHOOL OF BUSINESS

Miami, Florida

- Successfully completed Advanced Financial Accounting for Executives Program (2004)

BOSTON COLLEGE LAW SCHOOL

Chestnut Hill, Massachusetts

Juris Doctor (Current active member of the Florida Bar)

Activities

- Vice President, Law Student Association
- Founding Member, Children's Rights Project

BOSTON COLLEGE

Chestnut Hill, Massachusetts

B.A., *Magna Cum Laude*, Major English

Activities

- Dean's List, All semesters
- Golden Key National Honor Society, Outstanding College Students of America

Honors

- Guest Lecturer at St. Thomas University School of Law
- 2011 Recipient of the Robert L. Shevin Public Service Award
- 2010 Finalist (Runner-up) for Daily Business Review's 6th Annual Most Effective Attorney Award